

Automatic Personality Assessment From Video Interviews

Antonis Koutsoumpis, PhD Candidate



Dutch-Flemish Network for Selection Research Meeting 18-10-2019



Personality predicts job performance

Table 1. Validity Information for Personality Predictors of Overall Performance, Task Performance, Organizational Citizenship Behavior, and Counterproductive Work Behavior

Criterion domain and study	N range	Big Five personality factor				
		Conscientiousness	Agreeableness	Emotional Stability	Extraversion	Openness to Experience
Overall job performance						
Barrick, Mount, and Judge (2001) ^a	23,225–48,100	.27 (.27)	.13 (.13)	.13 (.13)	.15 (.15)	.07 (.07)
Judge, Rodell, Klinger, Simon, and Crawford (2013)	14,321–41,939	.26 (.33)	.17 (.22)	.10 (.13)	.20 (.26)	.08 (.10)
Task performance criterion						
Judge et al. (2013)	16,738–47,729	.25 (.31)	.10 (.13)	.08 (.11)	.12 (.15)	.12 (.14)
Hurtz and Donovan (2000) ^b	1,176–2,197	.15 (.16)	.07 (.08)	.13 (.14)	.06 (.07)	-.01 (-.01)
Organizational citizenship behavior						
Judge et al. (2013)	3,892–24,034	.32 (.40)	.18 (.23)	.16 (.21)	.22 (.28)	.03 (.04)
Hurtz and Donovan (2000) ^b	2,514–4,301	.17 (.19)	.13 (.16)	.15 (.16)	.08 (.08)	.03 (.03)
Chiaburu, Oh, Berry, Li, and Gardner (2011)	6,700–14,355	.22 (.22)	.17 (.17)	.15 (.15)	.11 (.11)	.17 (.17)
Counterproductive work behavior						
Berry, Ones, and Sackett (2007) ^c	1,772–3,458	-.32 (-.40)	-.39 (-.51)	-.24 (-.31)	-.03 (-.04)	-.07 (-.08)
Salgado (2002)	1,299–6,276	-.26 (-.29)	-.20 (-.23)	-.06 (-.07)	.01 (.01)	.14 (.16)

(Sackett & Walmsley, 2014)

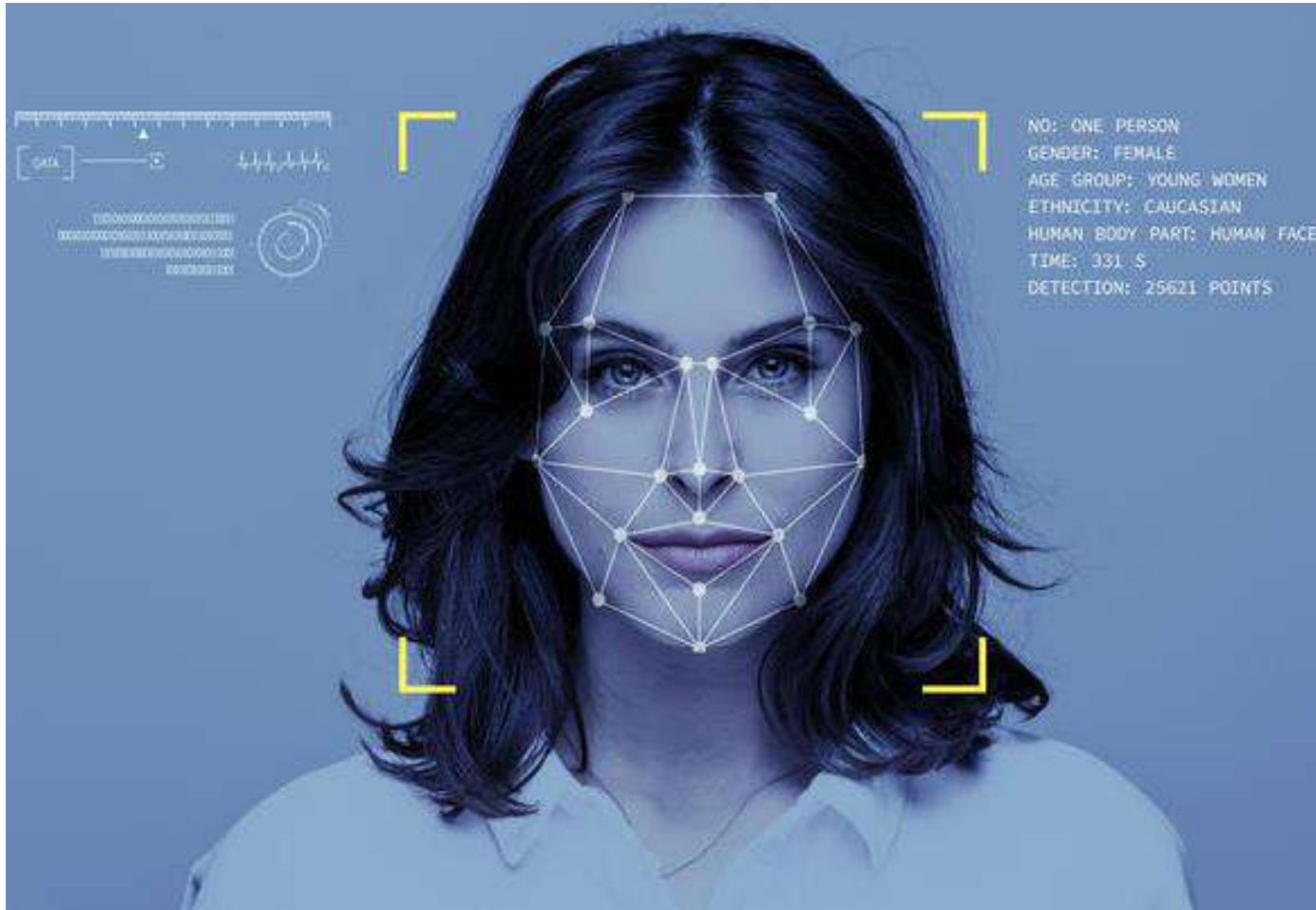




Self-reported questionnaires

The most commonly used option, but

- Time consuming
- Costly
- Rely on the ability and motivation to introspect accurately (De Cuyper et al., 2017)
- Susceptible to faking (Birkeland, Manson, Kisamore, Brannick, & Smith, 2006)
- Can be influenced by a variety of biases and response sets (e.g., consistency motivation; Paulhus & Vazire, 2007)
- Alternative way of assessment? [click me](#)



Verbal

- Depression
- Deception
- Emotions
- Age, gender differences
- Personality

Non-verbal

- Facial expressions
- Emotions
- Deception
- Psychopathology
- Personality

Para-verbal:

- Dominance
- Attractiveness
- Emotions
- Communication styles
- Personality

Back to basics: Three channels of communication



Verbal



Non-verbal



Para-verbal





Create a real-time, non-invasive, efficient, and cost-effective assessment instrument to automatically assess personality from video interviews

Test accuracy, validity, reliability and incremental validity

Design: 2 x 2 x 2 between subjects [past-future; trait-behavior; self-metaperception]

Study 1



- 2-part study
- HEXACO
- TurkPrime
- N = 650
- General population
- English
- 25 questions
- 1'-2' per question
- ~45'
- \$ 7.5
- ~500 video interviews

Study 2



- 2-part study
- Big 5 PLUS
- LTP
- N = ?
- Real job candidates
- Dutch
- 10 questions
- 1'-2' per question
- ~20'
- Performance feedback

[Sigmund](#) [click me]

- Work related
- Follow HEXACO structure
- Open-ended (can be answered in 1'-2')
- Broad enough, allowing participants to express their unique disposition; specific enough to focus on the desired trait
- Trait Activation Theory
- Structured

81 items initial pool

25 personality questions ($ICC_{2,3} = .77 - 1.00$)

One question per HEXACO facet, plus one item for Proactivity

E.g., “Remember a time when you took part in a group discussion. Could you describe aspects of your personality that affected whether you assumed a leading or listening role?” [Extraversion; Social boldness]

What is the optimal question format?

➤ Past vs Future (situational)

- “Remember a time when you took part in a group discussion...” [Past]
- “Imagine that you take part in a group discussion...” [Future]

➤ Trait vs Behavior

- “... Could you describe aspects of your personality that affected whether you assumed a leading or listening role?” [Trait]
- “... Could you describe the way you behaved and whether you *assumed a leading or listening role*?” [Behavior]

➤ Self vs Meta-perception (how you think others see you)

- “... Could you describe aspects of your personality that affected whether you assumed a leading or listening role?” [Self-perception]
- “... How would someone who knows you well describe aspects of your personality that affected whether you assumed a leading or listening role?” [Meta-perception]

Research hypothesis: Explorative

500 video interviews
375 hours



Verbal



Non-verbal



Para-verbal



Personality

Verbal

```
graph LR; Verbal[Verbal] --> Closed[Closed vocabulary]; Verbal --> Open[Open vocabulary];
```

Closed vocabulary

- LIWC
- Sentimentics
 - HEXACO dictionary

Open vocabulary

- Word clouds
- N-grams
- Topic analysis

Closed vocabulary

Theory Driven

Top-down

Uni-grams

Needs few data (e.g., <250 words)

Un-intelligent system

Open vocabulary

No-theory Driven

Bottom up

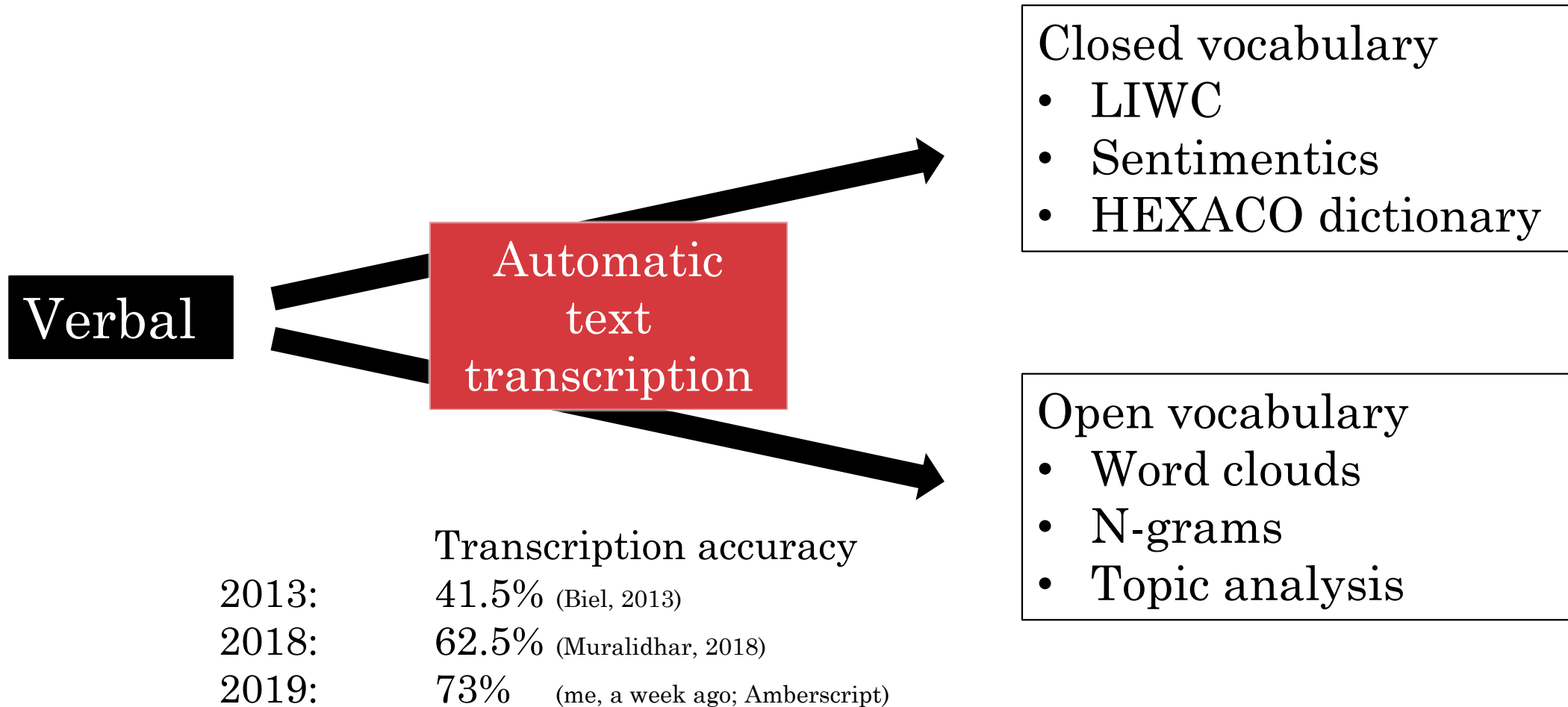
N-grams, topic-analysis

Needs a lot of data (e.g., >3500 words)

Un-intelligent system

Misclassification example:

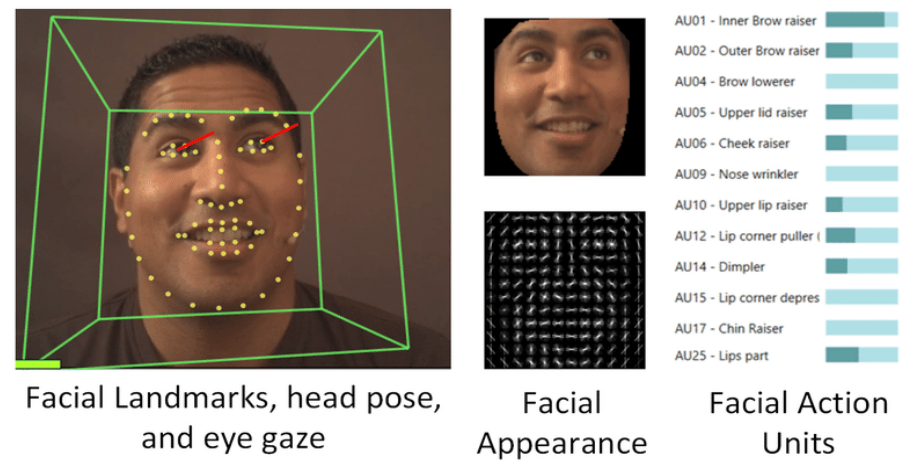
*“On our day off, **our last choice** would be to go to Miami and
have drinks in several bars”*



Predictive validity is significantly decreased with automatic transcription (vs. manual transcription) (Biel & al., 2013; Muralidhar, Nguyen, Gatica-Perez, 2018)

Non-verbal

[OpenFace 2.0](#) [click me]



Facial Landmarks, head pose, and eye gaze

Facial Appearance

Facial Action Units

- AU01 - Inner Brow raiser
- AU02 - Outer Brow raiser
- AU04 - Brow lowerer
- AU05 - Upper lid raiser
- AU06 - Cheek raiser
- AU09 - Nose wrinkler
- AU10 - Upper lip raiser
- AU12 - Lip corner puller (
- AU14 - Dimpler
- AU15 - Lip corner depres
- AU17 - Chin Raiser
- AU25 - Lips part

 **IMOTIONS**
BIOMETRIC RESEARCH PLATFORM



Real time:

- facial landmark position
- head pose
- 18 action units
- Eye gaze

Demands programming skills

- 20 action units
- 7 core emotions (joy, anger, fear, disgust, contempt, sadness, surprise)
- facial landmarks
- head orientation
- attention.

(Baltrusaitis, 2018)



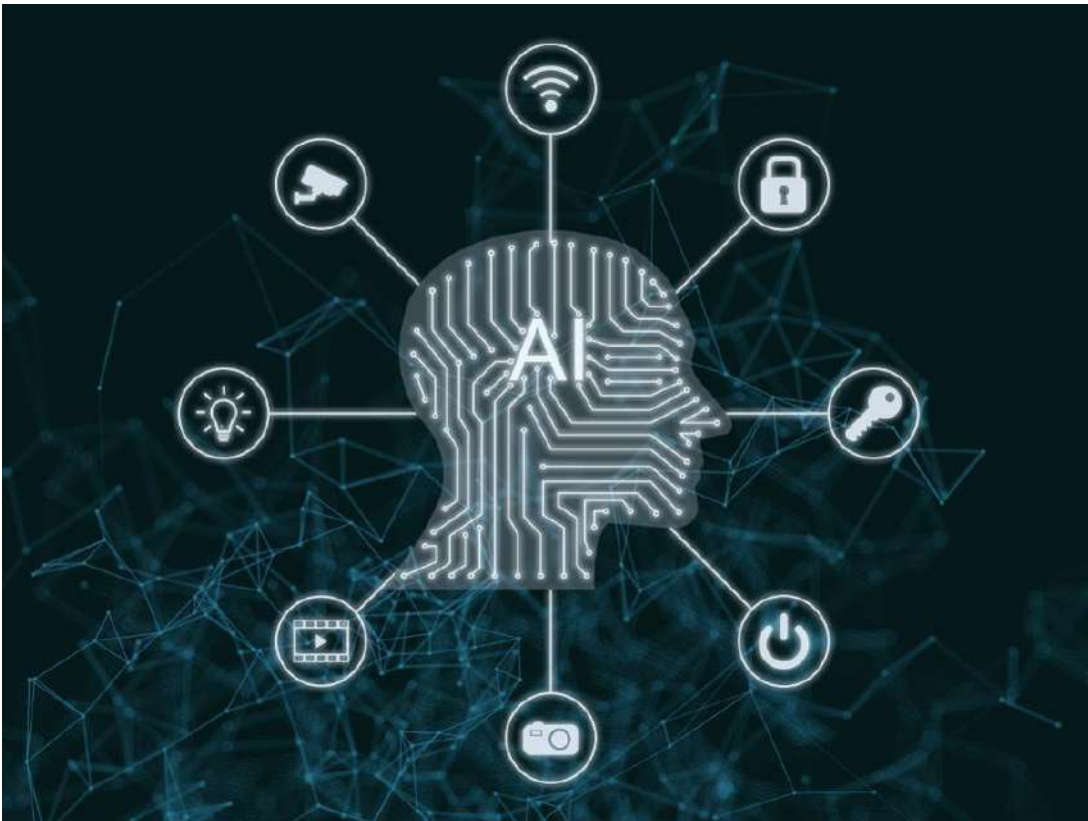
Para-verbal

Praat



21 voice characteristics

- Intensity (min, max, mean, sd)
- Pitch (min, max, mean, sd)
- Speech rate
- Jitter
- Shimmer
- Harmonicity
- Formants
- VTL



Machine learning approach

- Logistic regression
- Naive Bayes
- Support vector machines
- Tree based ensemble methods
- Neural networks
- Specifically feed-forward neural networks
- Recurrent neural networks

Verbal



Non-verbal



Para-verbal



Personality

Expected results

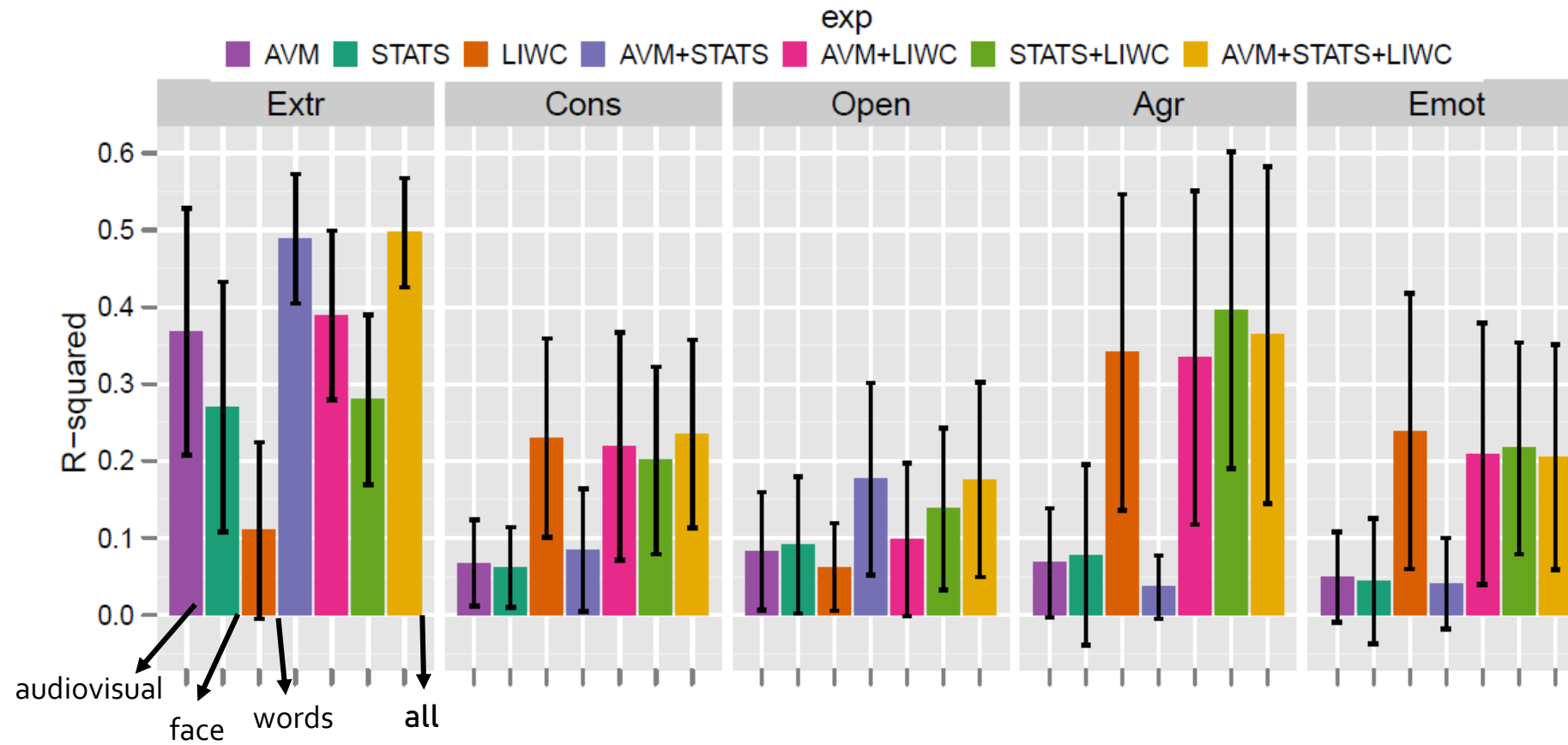


Figure 2: R-squared results on predicting personality impressions using RFs, best models for each modality (AVM for audiovisual, STATS for facial cues, and LIWC for verbal content), and combinations of them.

- Create a real-time, non-invasive, efficient, and cost-effective assessment measure of personality from asynchronous video interviews
- What questions/how should be asked in interview settings
- Trait Activation Theory
- Explore verbal, non-verbal, and paraverbal features per HEXACO trait in formal job interviews

Thank you!

Automatic personality assessment from video interviews | Dutch-Flemish Network
for Selection Research Meeting 2019 | 18-10-2019 | Antonis Koutsoumpis |
a.koutsoumpis@vu.nl

