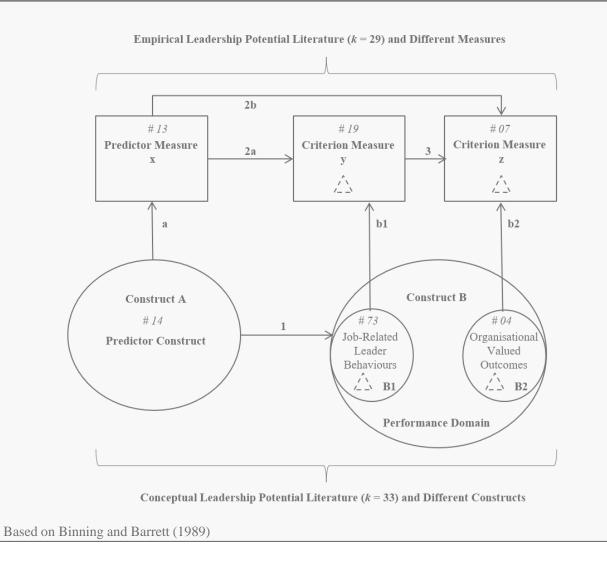




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2021 Dutch-Flemish Research Meeting on Personnel Recruitment and Selection

1) UNRAVELLING LEADERSHIP POTENTIAL



Our view:

"LP is a referential concept: Person X has leadership potential if Person X possesses construct A, which is a predictor of (future growth in) leader effectiveness (related criterion construct B), repeatedly measured in a longitudinal research design. "

Future research:

- Leadership potential is a referential concept
- Predictor construct → growth in leader effectiveness (related criterion construct)
- Repeated measures of similar performance constructs, longitudinal design
- Learning agility as a key predictor construct?

Current LA definitions:

- "the willingness and ability to learn new competencies in order to perform under first-time, tough, or different conditions" (Lombardo & Eichinger, 2000)
- "the ability to come up to speed quickly in one's understanding of a situation and move across ideas flexibly in service of learning both within and across experiences" (DeRue et al., 2012a)

Our conceptualization:

"the aptitude and willingness to learn from social experiences, and the drive to apply those lessons in new and challenging leadership roles"

- - Social learning aspectsLinkage with leadership
 - Ability + motivation
 - Active learning and development

Table 1

Learning Agility Domain Compared with Three Commercial Measures

		Consulting Firm, Country		
А.	Present Research	B. Korn Ferry International,	C. Leader's Gene Consulting,	D. EASI Consult,
		United States	China	Unites States
Learning agility dimensions				
Α.	LLAS	B. viaEDGE TM	C. TALENT _{x7}	D. Burke LAI TM
1.	Learning Trough Social	 People Agility 	 Interpersonal Acumen 	1. Collaborating
	Interaction			
	-	-	-	Interpersonal Risk Taking
2.	Developing Systematically	Change Agility	Change Alacrity	Experimenting
	-	Results Agility	Drive to Excel	Performance Risk Taking
	-	Mental Agility	Cognitive Perspective	Flexibility
3.	Knowing Oneself	5. Self-Awareness	5. Self-Insight	Reflecting
4.	Seeking Feedback	-	Feedback Responsiveness	Feedback Seeking
	-	-	Environmental Mindfulness	-
	-	-	-	8. Speed
	-	-	-	Information Gathering
5.	Developing Leadership Skills			

Learning agility conceptualizations

Study 1

- a. Item development, content validity
 - Expert study (N = 4); 104 \rightarrow 89 items
- b. Construct validity, reliability (Sample 1)
 - Prolific Sample 1 (N = 907)
 - 56% U.S./U.K. English
 - 37% EUR languages
 - 57% male
 - Average age 30.74 (*SD* = 10.69)
 - 74% ≥ college/university degree
 - $59\% \ge 1$ yr of managerial experience
 - 100% ≥ 16 work hrs p/wk

Study 1b Results

EFAs

- Reverse scoring method effect (Magazine et al., 1996)
- Three-factor model cleanest factor structure (Costello & Osborne, 2005; Worthington & Whittaker, 2006)
- Item reduction before CFAs (Schreiber et al., 2006)
 - Developing Leadership Skills ($\alpha = .87$)
 - Seeking Feedback (α = .81)
 - Developing Systematically ($\alpha = .82$)
 - LLAS Total (α = .89)

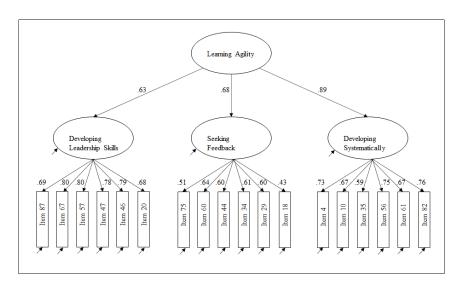


Study 2 (Sample 2)

- a. CFAs, &
- b. Convergent, discriminant validity
 - Prolific Sample 2 (*N* = 196)
 - 40% U.S./U.K. English
 - 55% EUR languages
 - 55% male
 - Average age 30.23 (*SD* = 10.57)
 - 74% ≥ college/university degree
 - $49\% \ge 1$ yr of managerial experience
 - $61\% \ge 16$ work hrs p/wk

Study 2a CFAs Results

- Three-factor model:
 - TLI = .95
 - CFI = .95
 - SRMR = .051
 - RMSEA = .049 [90% *Cl* = .033 .063, Pclose = .543]
 - AIC = 271.07

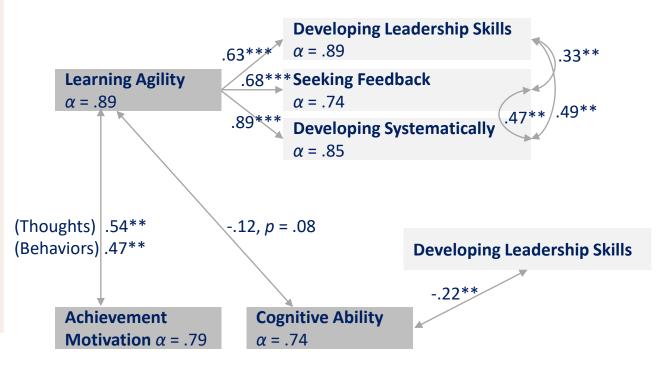


Study 2b

- Hypotheses convergent validity
 - H1: LA \rightarrow (+) Achievement motivation
 - H2: Developing Systematically → (+++) Achievement motivation than Developing Leadership Skills, Seeking Feedback
- Hypothesis discriminant validity
 - H3: LA UNrelated to cognitive ability
- Measures
 - LLAS (89 items, Study 1b)
 - AMM (Smith et al., 2019)
 - ICAR (Condon & Revelle, 2014)

Study 2b Results

- H1 = confirmed
- H2 = not supported
- H3 = confirmed



Study 3 (Sample 3)

- Further convergent, discriminant validity
 - Field sample of leaders (N = 219)
 - 85% EUR country of residence
 - 57% male
 - Average age 43.68 (*SD* = 10.52)
 - 89% ≥ college/university degree
 - $83\% \ge 1$ subordinate
 - $100\% \ge 16$ work hrs p/wk

Study 3

- Hypothesis convergent validity
 - H4: LA \rightarrow (+) (X), (C), (O)
- Hypotheses discriminant validity
 - H5: LA UNrelated to (E), (H), (A)
 - H6: LA UNrelated to cognitive ability
- Measures
 - LLAS (18 items, Study 2a)
 - HEXACO-60 (Ashton & Lee, 2009)
 - ICAR (Condon & Revelle, 2014)

Study 3

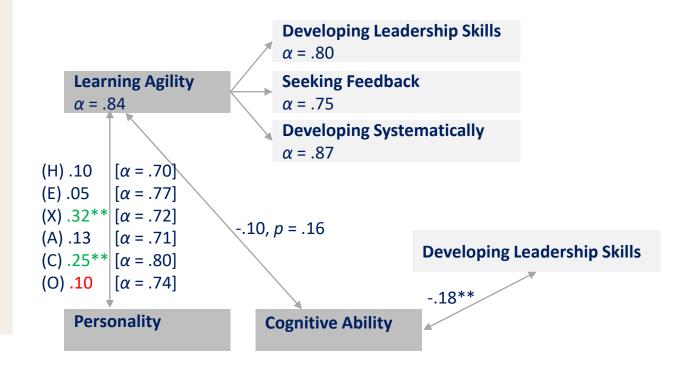
- Hypothesis convergent validity
 - H4: LA \rightarrow (+) (X), (C), (O)
- Hypotheses discriminant validity
 - H5: LA UNrelated to (E), (H), (A)
 - H6: LA UNrelated to cognitive ability

• Measures

- LLAS (18 items, Study 2a)
- HEXACO-60 (Ashton & Lee, 2009)
- ICAR (Condon & Revelle, 2014)

Study 3 Results

- H4 = partially confirmed
- H5 = confirmed
- H6 = confirmed



Overall Conclusions

- LLAS, 18 items, 3 dimensions
 - Developing Leadership Skills
 - Seeking Feedback
 - Developing Systematically
- LA \rightarrow (+) achievement motivation, (X), (C)
- LA UNRElated to (O), (E), (H), (A), cognitive ability
- LA \rightarrow active learning and development
 - Learning Through Social Interaction (Developing Leadership Skills?)
 - Knowing Oneself (inward focus, behaviorally inactive)

Unexpected findings

- LA UNRelated to (O)
- Developing Leadership Skills \rightarrow (-) cognitive ability

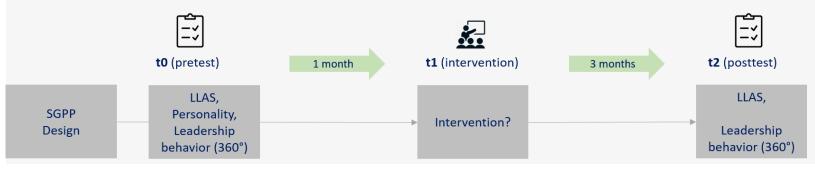
Future research

- Criterion-related validity
 - \rightarrow Is LA a valid predictor of growth in leader effectiveness?
 - → Does LA predict criteria as well as, or better than, its stand-alone dimensions?

3) PREDICTIVE VALIDITY OF LEARNING AGILITY

Tentative Hypotheses

- LA predicts growth in leader effectiveness, such that high LA scorers will increase their leader effectiveness ratings significantly more than low LA scorers (SGPP design; Collins & Holton, 2004)
- LA predicts growth in leader effectiveness better than its stand-alone dimensions.
- LA has incremental validity over and above personality in predicting growth in leader effectiveness



Any thoughts?

- Hypotheses?
- Study design?
- ... ?





THANK YOU FOR YOUR ATTENTION!

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