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# Generative Al Use by Job Candidates

Patrick Dunlop Associate Professor, Future of Work Institute

A global university

Western Australia | Dubai | Malaysia | Mauritius | Singapore

### Generative AI 101





### Generative AI 101

### Predictive text, at a <u>huge</u> scale



Trained on a huge corpus of text.

What patterns exist in language?

Uses knowledge of patterns to predict what words needs to appear next.

Your prompt is the 'starter'.



### Generative AI 101

### Limitations



It does not "understand"

Training data quality

Training data timestamp

Limited memory



### Why might candidates be motivated to use generative AI?











### icims "Class of 2023" Report

# icims

• ChatGPT is so fetch: The buzz of AI and ChatGPT is seeping into the job application process – for better or worse. Almost half (47%) of college seniors are interested in using ChatGPT or other AI bots to write their resumes or cover letters, and 25% of Gen Z already use an AI bot to help write their resumes or cover letters. But they should proceed with caution, as nearly 40% of HR professionals say using ChatGPT/AI bots during the hiring process is a definite deal breaker.

https://www.prnewswire.com/news-releases/new-icims-research-on-the-class-of-2023-uncoverseconomic-anxieties-reminiscent-of-the-early-aughts-301812504.html



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# How can ChatGPT (and other AI) help job candidates?

Some use cases

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# **Resumes and Cover Letters**

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r/ChatGPT - 4 months ago



r/ChatGPT - 4 months ago

Been applying to jobs for weel Been applying to jobs for weeks and never got any interviews. Used chatgpt to help me construct a cover letter, and g construct a cover letter, and got an interview invite same day

1.4K upvotes + 217 comments

r/ChatGPT - 4 months ago



r/ChatGPT - 3 months ago

1.4K upvotes + 217 comments

### I have an extremely high int Got Chat GPT to rewrite my CV for a job application a few weeks ago... I start my new job

4.5k upvotes + 502 comments

next month

16 upvotes - 15 comments



r/ChatGPT · 2 months ago

### To the person who posted about having chatGPT write your resume and cover letter a few week ago, thank you.

16 upvotes · 3 comments



### **Resumes and Cover Letters**



#### Francesca Chubb-Confer

altchubbconfer

Ok I am extremely impressed/horrified (shooketh?) at how well ChatGPT rendered a cover letter template for an academic job (TT prof at SLAC). You'd need to tweak it to include individualized details, ofc, but I've definitely seen far \*worse\* cover letters by real people 4

#### Dear (Hiring Committee Chair),

am writing to express my interest in the tenure-track assistant professor position at [College Name]. As a passionate educator and researcher in the field of [Field], I am confident that my skills and experience make me an excellent fit for this position.

With a PhD in (Field) from [Liniversity], and extensive experience teaching and mentoring undergraduate students, I am well-equipped to contribute to the vibrant academic community at [College Name]. My research interdisciplinary collaboration. I am exciled about the opportunity to teach a range of courses, from introductory to advanced, and to collaborate with colleagues across departments to develop new courses and programs that draw on my expertise.

#### In addition to my teaching and research

Thenk you for considering my application. I look forward to the opportunity to further discuss my qualifications and how I can contribute to the [College Name] community.

Sincerely, (Your Name) Write a cover letter for a tenure-track assistant professor position at a liberal arts college

13

#### Dear [Hiring Committee Chair],

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With a PhD in [Field] from [University], and extensive experience teaching and mentoring undergraduate students, I am well-equipped to contribute to the vibrant academic community at [College Name]. My research focuses on [research area], and I have published several articles in top-tier journal J. published several articles in top-tier journals in the field, as well as presented my work at numerous conferences.

I am particularly drawn to [College Name] because of its commitment to a liberal arts education and its emphasis on interdisciplinary collaboration. I am excited about the opportunity to teach a range of courses, from introductory to advanced, and to collaborate with colleagues across departments to develop new courses and programs that draw on my expertise.

In addition to my teaching and research experience, I have a strong commitment to service and community engagement. I have served as an advisor to student organizations, as a mentor to undergraduate researchers, and as a reviewer for several academic journals in my field.



### **Resumes and Cover Letters**



#### Francesca Chubb-Confer

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### ChatGPT-Resume Analysis

r/resumes • 5 mo. ago by ....



# [Mod Approved Post] A ChatGPT-driven resume analysis tool

[Mod Approved Post]

Hi all

I built a resume analysis tool (that I'm keeping free) that uses ChatGPT to analyze a resume against a specific job posting (ChatGPT is a very popular AI engine right now in case you didn't hear).

The app is here: https://jobs-scout.com

Update: Added the auto-generation of a cover letter for the job posting based off the resume



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# **Interview Preparation**

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**r/recruitinghell** • 7 mo. ago by throwawaysurveryacct

# ChatGPT is a godsend for annoying pre-recorded interviews

Join

....

Everyone hates pre-recorded one-way interviews, so do I. They are essentially a lazy and inefficient hiring strategy adopted by companies not creative enough to develop smart and effective hiring processes. I've recently started to use ChatGPT to help me with answer behavioral questions, and most of the answers it came up with were even better than those thought by me. Next time when you get hit up with a HireVue interview, try using ChatGPT. And here's a little tip: If you are a finance student, you can type something like this into the command line: I am a finance student currently interviewing for jobs, and I need you to help me with some behavioral questions, and the questions are xxx. Then it will come up with responses taking into account of your finance background, making sure the answers are not accordant with your resume.

## ChatGPT for Interview Preparation



https://careertuners.com/blog/chatgpt-interview-prep/

- 1. ChatGPT can prepare interview questions for you
- 2. ChatGPT can do a mock interview with you
- 3. ChatGPT can write your interview answers for you
- 4. ChatGPT can do very cursory research for you
- 5. ChatGPT can also give you common-sense advice about interviewing

Five ways ChatGPT can help you with your interview preparation





As a researcher, I routinely use data to guide decision making. In a recent example, I used a data set from a research project to inform an organisation about the effectiveness of a volunteer recruitment strategy. In this project I had collected data from people who had examined one of two versions of a volunteer advertisement, and I used these data to inform the organisation which ad was most attractive to prospective volunteers

Used Job Interview

Of course, I'd be happy to help you prepare for your job interview. To get started, could you please provide me with the job description or the URL of the job posting? This will help me generate relevant interview questions for you.

https://www.lifeatcanva.com/en/jobs/56e1accc-dbcd-4512-957d-ce367dc49893/seniordata-analyst-sales/

Used Job Interview

Great, I have all the information I need. Let's start with the first question.

Question 1 of 10: Canva is looking for a Senior Data Analyst who can help them make the most of their data. Can you share an example from your past experience where you used data to drive significant business decisions or changes?

Please remember to be as specific as possible in your response.

Thank you for your response. It's great to hear about your experience using data to inform decision making. For future responses, try to provide more specific details about the project, such as the methods you used to collect and analyze the data, the specific findings, and how those findings led to changes in the organization's strategy.

Now, let's move on to the next question.

 $\sim$ 

Question 2 of 10: Canva is looking for a Senior Data Analyst who can act as a genuine data partner with their team and the broader business. Can you describe a time when you collaborated with a team to use data to solve a complex problem? What was your role, and what was the outcome? Future of Work Institute – Curtin Business School FACULTY OF BUSINESS AND LAW



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# During an Interview

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### Interview Prompting on-the-fly



Great to hear your disestion about my strengths, I believe my biggest strength is my focus in market research, which I gained through my background and experience. Additionally, I think I could benefit your company with my proteinney in webbe-Greative Sode and graphic design skills. I'm also interested in learning more about the company and how I can combibute to essuccess. Thank you for the opportunity to interview with your company. As a research graduate with a focus on green marketing during my studies. I gained experience in market research and social media

**Treasure** 

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## Maintaining Eye Contact





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# **Taking Tests**

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# OpenAl announces GPT-4, claims it can beat 90% of humans on the SAT

PUBLISHED TUE, MAR 14 2023-1:42 PM EDT I UPDATED TUE, MAR 14 2023-2:32 PM EDT

#### TECHNOLOGY

### New GPT-4 Passes All Sections Of The Uniform Bar Exam. Maybe This Will Finally Kill The Bar Exam.

Can we admit that the bar exam is a bad test now that robots can outperform humans?

By JOE PATRICE on March 14, 2023 at 4:46 PM

## The New GPT-4 AI Gets Top Marks in Law, Medical Exams, OpenAI Claims

The successor to GPT-3 could get into top universities without having trained on the exams, according to OpenAI.

### Research Paper

Simulated exams	GPT-4		GPT-4
Uniform Bar Exam (MBE+MEE+MPT) <sup>1</sup>	298/400		Evaluated few-shirt
SAT	163	MMLU [49]	86.4%
SAT Evidence-Based Reading & Writing	710/800	Multiple-choice questions in 57 subjects (professional & academic)	5-shot
		HellaSwag [52]	95.3%
SAT Math	700/800	Commonsense reasoning around everyday events	10-shot
Graduate Record Examination (GRE) Quantitative	163/170	AI2 Reasoning	96.3%
Graduate Record Examination (GRE) Verbal	169/170	Challenge (ARC) [54]	
	1037110	Grade-school multiple choice science questions. Challenge-set.	25-sheet
Graduate Record Examination (GRE) Writing	4/6	WinoGrande [56]	87.5%
USABO Semifinal Exam 2020	87/150	Commonsense teasoning around pronoun resolution	5-shot
USNCO Local Section Exam 2022	36/60	HumanEval [43]	67.0%
Medical Knowledge Self-Assessment Program	75%	Python coding tasks	0-shot
Codeforces Rating	392	DROP [58] (F1 score)	80.9
	Liphone 2	Reading comprehension & arithmetic.	3-shot
AP Art History	5	GSM-8K [60]	92.0%-
AP Biology	5	Grade-school mathematics questions	5-shot chain-of-though
AP Calculus BC	4		

### https://openai.com/research/gpt-4

https://arxiv.org/pdf/2303.08774.pdf



### Mental Aptitude Tests – ICAR sample test

Can you please answer these 8 questions? 1. What number is one fifth of one fourth of one ninth of 900? (1) 2 (2) 3 (3) 4 (4) 5 (5) 6 (6) 7

1. What number is one fifth of one fourth of one ninth of 900? First, one ninth of 900 is  $\frac{900}{9} = 100$ . Then, one fourth of 100 is  $\frac{100}{4} = 25$ . Finally, one fifth of 25 is  $\frac{25}{5} = 5$ . Answer: (4) 5

### Mental Aptitude Tests - ICAR





### Image based mental aptitude tests - ICAR

MX.45 Please indicate which is the best answer to complete the figure below.



(1) A (2) B (3) C (4) D (5) E (6) F



### Image based mental aptitude tests - ICAR

MX.45 Please indicate which is the best answer to complete the figure below.



(1) A (2) B (3) C (4) D (5) E (6) F

The answer is **A**. 🗟 🗛 🔁 The reasoning is as follows: e shapes in the re are all squares •The first with differ tterns. with a different •The fourth sh a s pattern, but it is The as any of the other three squares. •The best ansy te the figure is therefore CO. hich is option A. a square wit ew patte t answer because The other ons are not the they are either the same pattern as one of the other squares, or they are not squares at all.



### Image-based mental aptitude tests

1.In the fir

3.In the third row,

patterns in the previo

square will combine

Now, let's look at t

circle.

MX.45 Please indicate which is the best answer to complete the figure below.



(1) A (2) B (3) C (4) D (5) E (6) F

The answer seems to be: (6) F.

Let's examinet he puzzle systematically

a square is paired 2.In the seco

a star is pair

circle to form a triangle. a circle to form a smaller

ed with a square. Based on the ve can deduce that the triangle and new shape.

(A) A triangle a consistent with the patterns row. Th observed. (P e triangle. The t seem to result from the combinati rtriangle and a squa , Two triangles. Again,

this doesn't seem to result from the combination of a triangle and a square. (D) A triangle and a star. This doesn't seem to result from the combination of a triangle and a square. (E) A triangle and a smaller star. This doesn't match our expected pattern. (F) A triangle and a small square. This seems to fit the pattern **Catinum entry** in the previous rows where the second shape becomes smaller



If my sister had (hypothetically) dropped me off in her car immediately to the left of this sign, and it was 10pm on a Monday night, would that have been legal? 130-630

The sign you sent me says that parking is prohibited from 7am to 9:45am and 4pm to 6:45pm on Mondays to Saturdays, and from 7am to 9:45am on Sundays. It also says that there is a \$4 tow-away fee and a \$1 per hour metered parking fee.

If your sister dropped you would have been legal. The s the specified times, so it wou' off outside of those times a Monday night, it prohibits parking during been okay to drop you

However, if you had so d in the car for than an hour, you would have been required to pay the metered parking fee. If you didn't pay the fee, your car could have been towed.



Let's break down the information on the sign: **1.Clearway** (indicated by the 'C' sign)

- 1. No stopping: 7-9:30 am & 4-6:30 pm, Mon-Fri
- 2. Tow away zone during these times.

### **2.**Parking Restrictions

- 1. 4 hours parking: 9:30 am 4 pm, Mon-Fri and 7:30 am 7:30 pm, Sat-Sun
- 2. 1 hour parking (Meter Area 604): 9:30 am 4 pm, M
- 3. 2 hours parking (Meter): 6:30 pm 8:30 pm, Mor
- 4. 1 hour parking: 7:30 am 6:30 pm, Sun

### **3.Bus Zone**

ecified above. 1. All other time Now, you mentioned it's Considering the signs:

- Clearway restrictions are not
- •Parking restrictions: The latest t.

Bus Zone.

on a Monda

ey are in the morning and late afternoon. Oned is 2 hours parking until 8:30 pm from Mon-Sat. •Since 10 pm is after 8:30 pm and factor the 'All other times' category, this area becomes a

Based on the sign, your sister **cannot** legally drop you off immediately to the left of this sign at 10 pm on a Monday night since it is a Bus Zone at that time.



and 7:30 am - 6:30 pm, Sat

## Compared Prompting Strategies

- Base model
- Chain of thought
- Vocalise and reflect
- Generative knowledge
- Persona / Role
- Compared GPT 3.5 to GPT 4
- Compared Test type
  - Verbal Reasoning
  - Numeracy







### Verbal Reasoning

We've tasked you with carrying out research to inform future decisions about the business. You will be shown passages of text, and statements relating to them. You must identify whether or not each statement is accurate, according to the passage of text. The current statement is displayed here.

If, according to the text, the statement is true, tap **True**. If, according to the text, it is false, tap **False**. If the text doesn't provide enough information to determine the statement to be true or false, tap **Cannot Say**.

There will be **[X]** passages of text, each with **[Y]** statements about them. For each statement, there is **only** one correct answer.

The assessment is positively marked, meaning that you will not have marks deducted for errors.

You have a limited amount of time to answer all the statements. Hence, in order to perform well, you will need to work both accurately and quickly.

